



JAN 2 2 2002

As a below named inventor, I hereby declare that:

Technology Center 2100

My residence, post office address and citizenship are as stated below next to my name.

I believe I am the original, first and sole inventor (if only one name is listed below) or an original, first and joint inventor (if plural names are listed below) of the subject matter which is claimed and for which a patent is sought on the invention entitled: METHODS AND SYSTEMS FOR IDENTIFYING PROSPECTIVE CUSTOMERS AND MANAGING DEALS the specification of which:

entitled: METHODS AND DEALS, the specification of		MS FOR IDENTIFYING PROSPECTIVE (	CUSTOMERS AND MANAGING
(check one)	[ ] [ <b>/</b> ]	is attached hereto was filed on <u>January 27, 2001</u> as Application Se and was amended on	erial No. <u>09/771,358,</u>
hereby state that I have rev amended by any amendment		d understand the contents of the above identified sto above.	specification, including the claims, as
l acknowledge the duty to d Title 37, Code of Federal Re		formation which is material to the examination o §1.56(a).	of this application in accordance with
and, insofar as the subject application in the manner pr disclose material information	matter of rovided by on as defin	r Title 35, United States Code, §120 of any Unit f each of the claims of this application is not to the first paragraph of Title 35, United States Co ned in Title 37, Code of Federal Regulations, § the national or PCT international filing date of the	disclosed in the prior United States de, §112. I acknowledge the duty to 1.56(a) which occurred between the
Application Serial No.	<del></del>	Filing Date Status (	patented, pending, abandoned)
	_ _ <del>-</del>		
I hereby claim the benefit u	nder Title	35, United States Code §119(e) of any United S	tates provisional application(s) listed
Application Serial No.	<del></del>	Filing Date	_Additional provisional application numbers are listed on a supplemental priority sheet attached hereto.
Ronald E. Myrick, Reg. James W. Mitchell, Reg Catherine J. Winter, Reg CT 06431; John S. Beul No. 42,180; Bruce T. A Reg. No. 47,564; Josepl	e Patent and No. 26,3 J. No. 25, g. No. 38 lick, Reg. tkins, Reg h A. Lana 38,880;	inventor, I hereby appoint the following attorney(s) and/d Trademark Office connected therewith. (list name and B15; Henry J. Policinski, Reg. No. 26,621; Jay 602; John F. Beninati, Reg. No. 24,030; Berra 364, all of General Electric Company, 3135. No. 33,338; Patrick W. Rasche, Reg. No. 37g. No. 43,476; Robert B. Reeser III, Reg. No ahan, Reg. No. 47,732; Gordon F. Sieckmann all of Armstrong Teasdale LLP, One Metropolicing and the second	registration number)  y L. Chaskin, Reg. No. 24,030; nard Snyder, Reg. No. 24,843; 5 Easton Turnpike, Fairfield, 7,916; Michael Tersillo, Reg. 45,548; Thomas M. Fisher, 1, Reg. No. 28,667; and Daniel
Send Correspondence to:			Direct Telephone Calls To:
John S. Beulick Armstrong Teasdale LL One Metropolitan Squar St. Louis, MO 63102-23	re, Suite 2	2600	John S. Beulick 314/621-5070

#### DECLARATION AND POWER OF ATTORNEY

SOLE OR FIRST INVENTOR:	
Full Name: Randall F. Hornick	
Signature:	Date:
Residence: Darien, CT 06820	
Citizenship: US	
Post Office Address: 466 Mansfield Avenue, Darien, CT 06820	
SECOND JOINT INVENTOR, IF ANY:	
Full Name: Enrique Alfonso Campalans	the second secon
Signature:	Date:
Residence: Easton, CT 06612	
Citizenship: US	
Post Office Address: 212 Sport Hill Road, Easton, CT 06612	<u></u>
THIRD INVENTOR, IF ANY:	
Full Name: Stacey M. Goodwin	· · · · · · · · · · · · · · · · · · ·
Signature:	Date:
Residence: Norwalk, CT 06854	<u></u>
Citizenship: US	
Post Office Address: 97 Richards Avenue, Apt. G4, Norwalk, CT 06854	
FOURTH JOINT INVENTOR, IF ANY:	
Full Name: Kevin M. McCarthy	
Signature:	
Residence: Shelton, CT 06484	
Citizenship: US	· · · · · · · · · · · · · · · · · · ·
Post Office Address: 12 Golden Hill Lane, Shelton, CT 06484	

#### DECLARATION AND POWER OF ATTORNEY

FIFTH JOINT INVENTOR, IF ANY:	
Full Name: Gabrielle Nicole McConnell	
Signature:	Date:
Residence: Wilbraham, MA 01095	
Citizenship: US	
Post Office Address: 17 Warren Road, Wilbraham, MA 01095	
SIXTH JOINT INVENTOR, IF ANY:	
Full Name: Michael W. Paiko	
Signature:	Date:
Residence: Stamford, CT 06906	
Citizenship: US	
Post Office Address: 53 Hope Street, Apt. 18D, Stamford CT 06906	
SEVENTH JOINT INVENTOR, IF ANY:	
Full Name: Kevin Patrick Walsh	
Signature:	Date:
Residence: Fairfield, CT 06430	
Citizenship: US	
Post Office Address: 541 Rolling Hills Drive, Fairfield, CT 06430	
EIGHTH JOINT INVENTOR, IF ANY:	
Full Name: Dawn A. Sadler	
Signature:	Date:
Residence: New Milford, CT 06776	
Citizenship: <u>US</u>	· · · · · · · · · · · · · · · · · · ·
Post Office Address: 14 Candlewood Heights, New Milford, CT 06776	
NINTH JOINT INVENTOR, IF ANY:	
Full Name: Teresa G. Carter	
Signature: // art	Date:
Residence: Trumbuil, CT 06611	
Citizenship: US	
Post Office Address: 56 Frederick Street, Trumbull, CT 06611	

# DECLARATION AND POWER OF ATTORNEY

TENTH JOINT INVENTOR, IF ANY:	
Full Name: Richard M. Alexander	10/0/2001
Signature: What Wy William Signature	Date: 1 8 2001
Residence: Trumbull, CT 06611	• • • • • • • • • • • • • • • • • • •
Citizenship: US	
Post Office Address: 28 Elaine Street, Trumbull, CT 06611	
ELEVENTH JOINT INVENTOR, IF ANY:	
Full Name: Judith W. Kurzner	
Signature: Sculeth W. Kurryne	Date: 10 8 0)
Residence: Westport, CT 06880	
Citizenship: US	<u></u>
Post Office Address: 3 Beechwood Lane, Westport, CT 06880	
TWELFTH JOINT INVENTOR, IF ANY:	
Full Name: Janice Pearson	
Signature: Janua Pearu	Date: 10/8/2001
Residence: Stamford, CT 06903	
Citizenship: US	ada di Marandia da mangala ang ang ang ang ang ang ang ang ang an
Post Office Address: 119 Studio Road, Stamford, CT 06903	
THIRTEENTH JOINT INVENTOR, IF ANY:	
Full Name: James P. Gillies	
Signature:	Date: 15/5/51
Residence: Trumbull. CT 06611	
Citizenship: US	
Post Office Address: 106 Seeley Road, Trumbull, CT 06611	<del></del>

PATENT (17243-00035

THE UNITED STATES PATENT AND TRADEMARK OFFICE

Applicant: Hornick et al.

Serial No. 09/771,358

Art Unit: 2171

Filed: January 27, 2001

Examiner:

RECEIVED

\_

JAN 2 2 2002

Technology Center 2100

For:

METHODS AND SYSTEMS FOR IDENTIFYING PROSPECTIVE

CUSTOMERS AND MANAGING DEALS:

**CERTIFICATE OF MAILING** 

I certify that this correspondence is being deposited with the United States Postal Service as first class mail in an envelope addressed to: Commissioner for Patents, Washington, D.C. 29231, on November 8, 2001.

John S. Beulick Reg. No. 33,338

Commissioner for Patents Washington, D.C. 20231

# SUBMISSION OF SUPPLEMENTAL DECLARATION AND POWER OF ATTORNEY

Sir:

Applicants file herewith a Supplemental Declaration and Power of Attorney signed by Randall F. Hornick, Enrique Alfonso Campalans, Stacey M. Goodwin, Kevin M. McCarthy, Gabrielle Nicole McConnell, and Kevin Patrick Walsh; a Supplemental Declaration and Power of Attorney signed by Michael W. Paiko; a Supplemental Declaration and Power of Attorney signed by Dawn A. Sadler; and a Supplemental Declaration and Power of Attorney signed by Teresa G. Carter, Richard M. Alexander, Judith W. Kurzner, Janice Pearson, and James P. Gillies. Please enter these documents in the record of the above-referenced application.

Respectfully submitted,

John S. Beulick

Reg. No. 33,338

ARMSTRONG TEASDALE LLP One Metropolitan Square, Suite 2600 St. Louis, Missouri 63102-2740

(314) 621-5070



Attorney's Docket No.
17243-00035 RECEIVED

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(check one)	[ ] [ <b>/</b> ]	is attached hereto was filed on <u>January 27, 2001</u> as App and was amended on	lication Serial 1	No. <u>09/771,358,</u>
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I acknowledge the duty to Title 37, Code of Federal		information which is material to the examples $\S1.56(a)$ .	mination of this	s application in accordance with
and, insofar as the subje application in the manner disclose material informa	ect matter of provided bation as def	er Title 35, United States Code, §120 of each of the claims of this application by the first paragraph of Title 35, United in Title 37, Code of Federal Regulation of PCT international filing	on is not discle States Code, § ulations, §1.56	osed in the prior United States 112. I acknowledge the duty to (a) which occurred between the
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Send Correspondence to:  John S. Beulick Armstrong Teasdale I One Metropolitan Squ St. Louis, MO 63102-	uare, Suite	2600		Direct Telephone Calls To:  John S. Beulick 314/621-5070

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SOLE OR FIRST INVENTOR:	
Full Name: Randall F. Homick	
Signature	Date: Se 26 2001
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Citizenship: US	
Post Office Address: 466 Mansfield Avenue, Darien, CT 06820	
SECOND JOINT INVENTOR, IF ANY:	
Full Name: Enrique Alfonso Carapalans	
Signature:	Date: Scp76, 7001
Residence: Easton, CT 06612	energy of the second
Citizenship: US	
Post Office Address: 212 Sport Hill Road, Easton, CT 06612	
THIRD INVENTOR, IF ANY:	
Full Name: Staces M. Goodwin	
Signature: Stacy M Soldwan	Date: Sept 26, 2001
Residence: Norwalk, CT 06854	<u> </u>
Citizenship: US	
Post Office Address: 97 Richards Avenue, Apt. G4, Norwalk, CT 06854	
FOURTH JOINT INVENTOR, IF ANY:	•
Full Name: Kevin M. McCarthy	
Signature:	Date: 9/26/01
Residence: Shelton, CT 06484	<u>, , , , , , , , , , , , , , , , , , , </u>
Citizenship: US	
Post Office Address: 12 Golden Hill Lane, Shelton, CT 06484	

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FIFTH JOINT INVENTOR, IF ANY:	
Full Name: Gabrielle Nicole McConnell	
Signature: In chall	Date: Sept 26, 2001
Residence: Wilbraham, MA 01095	<u> </u>
Citizenship: US	
Post Office Address: 17 Warren Road, Wilbraham, MA 01095	
SIXTH JOINT INVENTOR, IF ANY:	
Full Name: Michael W. Paiko	
Signature:	Date:
Residence: Stamford, CT 06906	
Citizenship: US	· · · · · · · · · · · · · · · · · · ·
Post Office Address: 53 Hope Street, Apt. 18D, Stamford CT 06906	
SEVENTH JOINT INVENTOR, IF ANY:	
Full Name: Kevin Patrick Walsh	
Signature: The Wall	Date: 9/26/01
Residence: Fairfield, CT 06430	
Citizenship: US	
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Signature:	Date:
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ELEVENTH JOINT INVENTOR, IF ANY:	
Full Name: Judith W. Kurzner	· · · · · · · · · · · · · · · · · · ·
Signature:	Date:
Residence: Westport, CT 06880	<u> </u>
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Full Name: Janice Pearson	
Signature:	Date:
Residence: Stamford, CT 06903	
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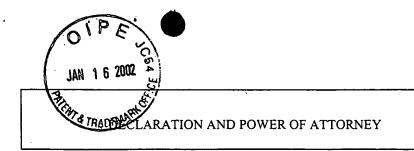


Attorney's Docket No. 17243-00035

I hereby declare that all statements made herein of my own knowledge are true and that all statements made on information and belief are believed to be true; and further that these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code and that such willful false statements may jeopardize the validity of the application and any patent issued thereon.

SOLE OR FIRST INVENTOR:	
Full Name: Randall F. Hornick	
Signature:	Date: RECEIVED
Residence: Darien, CT 06820	
Citizenship: US	JAN 2 2 2002
Post Office Address: 466 Mansfield Avenue, Darien, CT 06820	Technology Center 2100
SECOND JOINT INVENTOR, IF ANY:	
Full Name: Enrique Alfonso Campalans	
Signature:	Date:
Residence: Easton, CT 06612	
Citizenship: US	
Post Office Address: 212 Sport Hill Road, Easton, CT 06612	· · · · · · · · · · · · · · · · · · ·
THIRD INVENTOR, IF ANY:	
Full Name: Stacey M. Goodwin	
Signature:	Date:
Residence: Norwalk, CT 06854	
Citizenship: US	
Post Office Address: 97 Richards Avenue, Apt. G4, Norwalk, CT 06854	
FOURTH JOINT INVENTOR, IF ANY:	
Full Name: Kevin M. McCarthy	
Signature:	Date:
Residence: Shelton, CT 06484	
Citizenship: US	

Post Office Address: 12 Golden Hill Lane, Shelton, CT 06484



Citizenship: US

Post Office Address: 56 Frederick Street Trumbull CT 06611

Attorney's Docket No. 17243-00035

FIFTH JOINT INVENTOR, IF ANY:	
Full Name: Gabrielle Nicole McConnell	
Signature:	DateRECEIVED
Residence: Wilbraham, MA 01095	NECEIVED
Citizenship: <u>US</u>	JAN 2 2 2002
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Full Name: Michael W. Paiko	
Signature: Michael Cauks	Date: 10/5/01
Residence: Stamford, CT 06906	
Citizenship: <u>US</u>	·
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Citizenship: <u>US</u>	
Post Office Address: 541 Rolling Hills Drive, Fairfield, CT 06430	
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Full Name: Dawn A. Sadler	
Signature:	Date:
Residence: New Milford, CT 06776	
Citizenship: US	
Post Office Address: 14 Candlewood Heights, New Milford, CT 06776	
NINTH JOINT INVENTOR, IF ANY:	,
Full Name: Teresa G. Carter	
Signature:	Date:
Residence: Trumbull, CT 06611	



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DECLARATION AND POWER OF ATTORNEY

Attorney's Docket No. 17243-00035

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Full Name: Richard M. Alexander	
Signature:	Date:
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Citizenship: US	
Post Office Address: 28 Elaine Street, Trumbull, CT 06611	JAN 2 2 2002
ELEVENTH JOINT INVENTOR, IF ANY:	Technology Center 210
Full Name: Judith W. Kurzner	
Signature:	Date:
Residence: Westport, CT 06880	-
Citizenship: US	
Post Office Address: 3 Beechwood Lane, Westport, CT 06880	
TWELFTH JOINT INVENTOR, IF ANY:	
Full Name: Janice Pearson	
Signature:	Date:
Residence: Stamford, CT 06903	
Citizenship: US	
Post Office Address: 119 Studio Road, Stamford, CT 06903	
THIRTEENTH JOINT INVENTOR, IF ANY:	
Full Name: James P. Gillies	
Signature:	Date:
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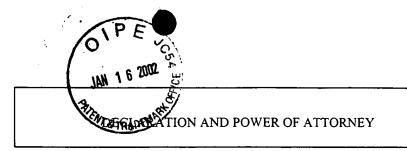
I believe I am the original, first and sole inventor (if only one name is listed below) or an original, first and joint inventor (if plural names are listed below) of the subject matter which is claimed and for which a patent is sought on the invention entitled: METHODS AND SYSTEMS FOR IDENTIFYING PROSPECTIVE CUSTOMERS AND MANAGING DEALS, the specification of which:

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Send Correspondence to:			Direct Telephone Calls To:
John S. Beulick Armstrong Teasdale LL One Metropolitan Squa St. Louis, MO 63102-2	re, Suite 2	2600	John S. Beulick 314/621-5070



Attorney's Docket No. 17243-00035

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Citizenship: US	CEN/FD
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Signature:	Date:
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Full Name: Kevin Patrick Walsh	
Signature:	Date:
Residence: Fairfield, CT 06430	
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Post Office Address: 541 Rolling Hills Drive, Fairfield, CT 06430	
EIGHTH JOINT INVENTOR, IF ANY:	
Full Name: Dawn A. Sadler	
Signature: Num ASadlu	Date: 16/101
Residence: New Milford, CT 06776	
Citizenship: US	
Post Office Address: 14 Candlewood Heights, New Milford, CT 06776	
NINTH JOINT INVENTOR, IF ANY:	
Full Name: Teresa G. Carter	
Signature:	Date:
Residence: Trumbull, CT 06611	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
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Attorney's Docket No. 17243-00035

I hereby declare that all statements made herein of my own knowledge are true and that all statements made on information and belief are believed to be true; and further that these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code and that such willful false statements may jeopardize the validity of the application and any patent issued thereon.

# TENTH JOINT INVENTOR, IF ANY: Full Name: Richard M. Alexander Signature: Residence: Trumbull, CT 06611 Citizenship: US Technology Center 2100 Post Office Address: 28 Elaine Street, Trumbull, CT 06611 ELEVENTH JOINT INVENTOR, IF ANY: Full Name: Judith W. Kurzner Signature: Date: Residence: Westport, CT 06880 Citizenship: US Post Office Address: 3 Beechwood Lane, Westport, CT 06880 TWELFTH JOINT INVENTOR, IF ANY: Full Name: Janice Pearson Date: Signature: Residence: Stamford, CT 06903 Citizenship: US Post Office Address: 119 Studio Road, Stamford, CT 06903 THIRTEENTH JOINT INVENTOR, IF ANY: Full Name: James P. Gillies Signature: Date: \_\_\_\_ Residence: Trumbull, CT 06611 Citizenship: US

Post Office Address: 106 Seeley Road, Trumbull, CT 06611